

**SPECIAL ASSEMBLY MEETING  
THE CITY AND BOROUGH OF JUNEAU, ALASKA**

January 15, 2020 5:30 PM

Bartlett Regional Hospital Board Room

Meeting No. 2020-03 Joint Meeting with the Bartlett Regional Hospital Board of Directors

**I. CALL TO ORDER / ROLL CALL**

**II. APPROVAL OF AGENDA**

**III. AGENDA TOPICS**

**A. Bid Award: Bid BE20-020 JNU Terminal Reconstruction**

Bids were opened on the project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are on page 3 of your packet.

**The City Manager recommends award of this project, base bid and alternates 1 through 3, to Dawson Construction for the total amount bid of \$16,184,600.**

**B. Joint Meeting with the Bartlett Regional Hospital Board**

- 1) Deferred Maintenance Study
- 2) Affiliation Update
- 3) Projects Update
- 4) Board Development
- 5) Strategic Planning (Campus Plan, etc.)
- 6) For the Good of the Order

**IV. PUBLIC PARTICIPATION ON NON-AGENDA ITEMS**

**V. ADJOURNMENT**

ADA accommodations available upon request: Please contact the Clerk's office 72 hours prior to any meeting so arrangements can be made to have a sign language interpreter present or an audiotape containing the Assembly's agenda made available. The Clerk's office telephone number is 586-5278, TDD 586-5351, e-mail: [city.clerk@juneau.org](mailto:city.clerk@juneau.org)

**ASSEMBLY AGENDA/MANAGER'S REPORT  
THE CITY AND BOROUGH OF JUNEAU, ALASKA**

Bid Award: Bid BE20-020 JNU Terminal Reconstruction

**MANAGER'S REPORT:**

Bids were opened on the project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are on page 3 of your packet.

**RECOMMENDATION:**

**The City Manager recommends award of this project, base bid and alternates 1 through 3, to Dawson Construction for the total amount bid of \$16,184,600.**

**ATTACHMENTS:**

<b>Description</b>	<b>Upload Date</b>	<b>Type</b>
□ Bid Letter	1/13/2020	Bid Award

# MEMORANDUM

CITY/BOROUGH OF JUNEAU  
155 SOUTH SEWARD STREET, JUNEAU, ALASKA 99801

TO: Rorie Watt  
City and Borough Manager

DATE: January 10, 2020

FROM: Greg Smith  
Contract Administrator

File No.: 1382

SUBJ: BID RESULTS:  
Contract No. BE20-020

Bids were opened on the subject project on January 9, 2020. The bid protest period expired at 4:30 p.m. on January 10, 2020. Results of the bid opening are as follows:

Responsive Bidders	Base bid	Additive Alternate No. 1	Additive Alternate No. 2	Additive Alternate No. 3	Total Bid
Dawson Construction, LLC	\$15,797,600	\$146,000	\$193,00	\$48,000	\$16,184,600
Blazy Construction, Inc	\$17,113,189	\$148,833	\$190,313	\$166,603	\$17,618,938
Architect's Estimate	\$16,757,900	181,138	\$12,870	\$13,887	\$16,965,795

Project Manager: Patty Wahto, Airport Manager; Catherine Fritz, Airport Architect

Project Description: This Project will consist of demolition, reconstruction, and renovation of approximately 35,000 sf of space in the Juneau International Airport terminal building. Trades will include demolition (including hazardous materials abatement), site work, concrete, steel framing, electrical, mechanical, roofing, glazing, interior framing and finishes, paving, and fixed equipment. Three additive alternates: No. 1 Installation of a second elevator; No. 2 Install Air Source Heat Pumps to ATC Tower; No. 3 Install additional second floor carpet.

Funding Source: Funding Sources: Revenue Bond \$16,000,000, General Obligation Bond Proceeds \$5,950,000, Sales Tax \$900,000, Airport Fund Balance \$800,000

Total Project Funds: \$23,650,000  
 CIP No. A50-102  
 Construction Encumbrance: \$16,184,600  
 Construction Contingency: \$1,618,460  
 Design: \$701,915  
 Contract Administration/Inspection: \$1,294,768  
 CBJ Administrative costs: \$485,538

Staff recommends award of this project, Base Bid and Alternates 1 through 3 to Dawson Construction for the total amount bid of **\$16,184,600**.

Approved: \_\_\_\_\_  
 Duncan Rorie Watt, City & Borough Manager

\_\_\_\_\_  
 Date of Assembly Approval:  
 C: CBJ Purchasing

# Bartlett Regional Hospital

3260 Hospital Drive, Juneau, Alaska 99801

907.796.8900

[www.bartletthospital.org](http://www.bartletthospital.org)

## Joint BRH Board / CBJ Assembly Meeting 5:30 p.m., January 15, 2020 Talking Points

### SERVICES:

- Ophthalmology
- 2 New Orthopedists
  - Dr. Schellack
  - Dr. Garcia
- Expanded Behavioral Health

### CONSTRUCTION/CAPITAL EXPENDITURE PLANS:

- Pharmacy / Gift Shop
- Surgery Air Handling
- RRC
- Crisis Intervention
- Road

### CURRENT STUDIES:

- Community Healthcare Needs Assessment
- Campus Plan Update
- Provider Network Assessment

### Finance – FY20:

- [Update YTD November](#)
- [Tourism Impact](#)

### STATE BUDGET / MEDICAID FUNDING:

Facility Utilization:	CURRENT MONTH					YEAR TO DATE			
	Actual	Budget	% Over (Under) Budget	Prior Year	Prior Month (October)	Actual	Budget	% Over (Under) Budget	Prior Year
<b>Hospital Inpatient: Patient Days</b>									
Patient Days - Med/Surg	420	412	2%	415	400	2,146	2,130	1%	2,075
Patient Days - Critical Care Unit	80	89	-10%	80	101	492	460	7%	457
Patient Days - Swing Beds	0	0	0%	0	0	0	0	-100%	0
Avg. Daily Census - Acute	16.7	16.7	0%	17	16.2	17.2	16.9	2%	16.5
Patient Days - Obstetrics	47	67	-30%	52	67	347	345	1%	341
Patient Days - Nursery	38	62	-39%	52	47	272	310	-12%	314
<b>Total Hospital Patient Days</b>	<b>585</b>	<b>631</b>	<b>-7%</b>	<b>599</b>	<b>615</b>	<b>3,257</b>	<b>3,245</b>	<b>0%</b>	<b>3,187</b>
Births	19	26	-27%	22	23	124	170	-27%	141
<b>Mental Health Unit</b>									
Patient Days - Mental Health Unit	268	332	-19%	290	277	1,259	1,495	-16%	1,481
Avg. Daily Census - MHU	8.9	11.1	-19%	9.7	9	8.2	9.8	-16%	9.7
<b>Rain Forest Recovery:</b>									
Patient Days - RRC	321	290	11%	319	274	1,475	1,715	-14%	1,630
Avg. Daily Census - RRC	11	9.7	11%	10.6	9	10	11.2	-14%	10.7
Outpatient visits	17	19	-9%	32	32	123	95	29%	106
<b>Inpatient: Admissions</b>									
Med/Surg	59	69	-15%	61	72	405	360	13%	369
Critical Care Unit	36	40	-9%	44	38	223	205	9%	204
Obstetrics	19	27	-31%	22	27	134	140	-4%	141
Nursery	19	29	-34%	23	23	125	150	-17%	145
Mental Health Unit	42	37	14%	37	35	191	190	1%	181
<b>Total Admissions - Inpatient Status</b>	<b>175</b>	<b>202</b>	<b>-13%</b>	<b>187</b>	<b>195</b>	<b>1,078</b>	<b>1,045</b>	<b>3%</b>	<b>1,040</b>
<b>Admissions - "Observation" Status</b>									
Med/Surg	53	57	-7%	58	54	287	295	-3%	305
Critical Care Unit	23	33	-30%	39	23	154	170	-9%	175
Mental Health Unit	1	2	0%	5	4	11	10	10%	8
Obstetrics	14	19	-25%	18	15	95	95	0%	87
Nursery	0	1	-100%	0	0	1	5	-80%	2
<b>Total Admissions to Observation</b>	<b>91</b>	<b>111</b>	<b>-18%</b>	<b>120</b>	<b>96</b>	<b>548</b>	<b>575</b>	<b>-5%</b>	<b>577</b>
<b>Surgery:</b>									
Inpatient Surgery Cases	48	48	-1%	47	50	272	250	9%	262
Endoscopy Cases	91	97	-6%	86	105	449	500	-10%	479
Same Day Surgery Cases	90	88	2%	82	125	492	455	8%	407
<b>Total Surgery Cases</b>	<b>229</b>	<b>233</b>	<b>-2%</b>	<b>215</b>	<b>280</b>	<b>1,213</b>	<b>1,205</b>	<b>1%</b>	<b>1,148</b>
Total Surgery Minutes	16,775	14,939	12%	14,840	19,060	86,090	74,584	15%	74,584
<b>Outpatient:</b>									
Total Outpatient Visits (Hospital)									
Emergency Department Visits	1,044	1,214	-14%	1,115	1,110	6,172	6,275	-2%	6,308
Cardiac Rehab Visits	45	74	-39%	67	53	332	385	-14%	348
Lab Visits	408	288	42%	253	831	2,067	1,485	39%	1,258
Lab Tests	9,451	9,291	2%	10,067	13,055	54,600	48,005	14%	45,064
Radiology Visits	774	841	-8%	711	916	4,100	4,345	-6%	3,901
Radiology Tests	2,149	2,526	-15%	2,670	2,408	12,674	13,050	-3%	12,912
Sleep Study Visits	29	23	28%	30	33	142	115	23%	117
<b>Physician Clinics:</b>									
Hospitalists	159	205	-22%	154	340	1,146	1,060	8%	914
Bartlett Oncology Clinic	82	81	1%	62	78	425	420	1%	328
Ophthalmology Clinic	58	N/A	N/A	-	83	107	N/A	N/A	-
Behavioral Health Outpatient visits	274	400	-31%	238	83	1,746	1,980	-12%	2,238
Bartlett Surgery Specialty Clinic visits	235	315	-25%	286	382	1,392	1,625	-14%	1,496
	808	1,001	-19%	740	966	4,816	5,085	-5%	4,976
<b>Other Operating Indicators:</b>									
Dietary Meals Served	30,329	25,187	20%	22,365	31,351	146,894	130,135	13%	124,569
Laundry Pounds (Per 100)	354	395	-10%	393	375	1,907	2,040	-7%	2,006

BARTLETT REGIONAL HOSPITAL  
STATEMENT OF REVENUES AND EXPENSES  
FOR THE MONTH AND YEAR TO DATE OF NOVEMBER 2019

MONTH ACTUAL	MONTH BUDGET	MO \$ VAR	MTD % VAR	PR YR MO		YTD ACTUAL	YTD BUDGET	YTD \$ VAR	YTD % VAR	PRIOR YTD ACT	PRIOR YTD % CHG
\$4,337,720	\$4,379,973	-\$42,253	-1.0%	\$4,330,526	1. Gross Patient Revenue:	\$24,060,782	\$22,337,902	\$1,722,880	7.7%	\$21,811,909	10.3%
\$827,133	\$970,546	-\$143,413	-14.8%	\$894,096	2. Inpatient Revenue	\$5,100,340	\$4,949,809	\$150,531	3.0%	\$4,827,514	5.7%
\$5,164,853	\$5,350,519	-\$185,666	-3.5%	\$5,224,622	3. Inpatient Ancillary Revenue	\$29,161,122	\$27,287,711	\$1,873,411	6.9%	\$26,639,424	9.5%
\$8,480,540	\$8,242,727	\$237,813	2.9%	\$7,479,251	4. Total Inpatient Revenue	\$45,966,043	\$42,037,934	\$3,928,109	9.3%	\$40,324,679	14.0%
\$13,645,393	\$13,593,246	\$52,147	0.4%	\$12,703,873	5. Outpatient Revenue	\$75,127,166	\$69,325,645	\$5,801,521	8.4%	\$66,964,103	12.2%
\$327,272	\$365,671	-\$38,399	-10.5%	\$350,954	6. RRC Patient Revenue	\$1,536,208	\$1,864,919	-\$328,711	-17.6%	\$1,730,113	-11.2%
\$262,438	\$188,539	\$73,899	39.2%	\$186,568	7. BHOPS Patient Revenue	\$1,299,581	\$961,567	\$338,014	35.2%	\$876,954	48.2%
\$805,401	\$838,359	-\$32,958	-3.9%	\$806,121	8. Physician Revenue	\$5,036,488	\$4,275,618	\$760,870	17.8%	\$3,960,460	27.2%
\$15,040,504	\$14,985,815	\$54,689	0.4%	\$14,047,516	9. Total Gross Patient Revenue	\$82,999,443	\$76,427,749	\$6,571,694	8.6%	\$73,531,629	12.9%
\$2,731,964	\$3,092,636	\$360,672	11.7%	\$2,920,095	10. Deductions from Revenue:	\$16,263,891	\$15,741,600	-\$522,291	-3.3%	\$14,629,574	11.2%
-\$308,333	-\$308,333	\$0		-\$308,333	10a. Inpatient Contractual Allowance	-\$1,541,667	-\$1,541,667	\$0		-\$1,541,667	
\$2,737,114	\$2,976,097	\$238,984	8.0%	\$2,569,965	11. Rural Demonstration Project	\$15,786,748	\$15,178,100	-\$608,648	-4.0%	\$14,044,195	12.4%
\$692,982	\$399,393	-\$293,589	-73.5%	\$289,421	11. Outpatient Contractual Allowance	\$3,060,943	\$2,036,901	-\$1,024,042	-50.3%	\$1,762,135	73.7%
\$12,883	\$16,043	\$3,160	19.7%	\$12,285	12. Physician Service Contractual Allowance	\$71,081	\$81,815	\$10,734	13.1%	\$74,610	0.0%
\$148,545	\$122,131	-\$26,414	-21.6%	\$153,897	13. Other Deductions	\$274,700	\$622,865	\$348,165	55.9%	\$623,096	-55.9%
\$253,680	\$319,715	\$66,035	20.7%	\$106,696	14. Charity Care	\$1,978,299	\$1,630,549	-\$347,750	-21.3%	\$1,670,523	18.4%
\$6,268,835	\$6,617,682	\$348,848	5.3%	\$5,744,026	15. Bad Debt Expense	\$35,893,994	\$33,750,163	-\$2,143,831	-6.4%	\$31,262,465	14.8%
38.9%	43.2%			41.1%	16. Total Deductions from Revenue	40.4%	43.1%			39.3%	
2.7%	2.9%			1.9%	17. Net Patient Revenue	2.7%	2.9%			3.1%	
41.7%	44.2%			40.9%	18. Other Operating Revenue	43.2%	44.2%			42.5%	
\$8,771,669	\$8,368,133	\$403,537	4.8%	\$8,303,490	19. Total Operating Revenue	\$47,105,449	\$42,677,586	\$4,427,863	10.4%	\$42,269,164	11.4%
\$504,257	\$166,679	\$337,578	202.5%	\$136,908	20. Expenses:	\$2,181,723	\$850,048	\$1,331,675	156.7%	\$725,751	200.6%
\$9,275,926	\$8,534,812	\$741,114	8.7%	\$8,440,398	20. Salaries & Wages	\$49,287,171	\$43,527,634	\$5,759,537	13.2%	\$42,994,914	14.6%
\$3,815,032	\$3,535,584	-\$279,448	-7.9%	\$3,515,041	21. Physician Contracts	\$19,084,367	\$18,031,480	-\$1,052,887	-5.8%	\$17,268,336	10.5%
\$319,712	\$273,904	-\$45,808	-16.7%	\$281,347	22. Non-Medical Professional Fees	\$1,614,874	\$1,396,914	-\$217,960	-15.6%	\$1,377,662	17.2%
\$114,197	\$56,444	-\$57,753	-102.3%	\$286,033	23. Materials & Supplies	\$950,727	\$287,853	-\$662,874	-230.3%	\$1,389,088	-31.6%
\$2,104,430	\$1,764,602	-\$339,828	-19.3%	\$1,656,921	24. Utilities	\$9,948,701	\$8,999,521	-\$949,180	-10.5%	\$7,912,899	25.7%
\$6,353,371	\$5,630,534	-\$722,837	-12.8%	\$5,739,342	25. Maintenance & Repairs	\$31,598,669	\$28,715,768	-\$2,882,901	-10.0%	\$27,947,985	13.1%
68.5%	66.0%			68.0%	26. Rentals & Leases	64.1%	66.0%			65.0%	
\$65,018	\$77,240	\$12,222	15.8%	\$78,193	27. Insurance	\$380,323	\$393,930	\$13,607	3.5%	\$375,620	1.3%
\$290,686	\$202,736	-\$87,950	-43.4%	\$280,185	28. Depreciation & Amortization	\$1,175,475	\$1,033,945	-\$141,530	-13.7%	\$1,210,753	-2.9%
\$164,867	\$175,391	\$10,524	6.0%	\$141,290	29. Interest Expense	\$754,303	\$894,492	\$140,189	15.7%	\$782,915	-3.7%
\$965,554	\$1,045,302	\$79,748	7.6%	\$1,178,511	30. Other Operating Expenses	\$5,652,808	\$5,330,961	-\$321,847	-6.0%	\$5,412,990	4.4%
\$140,207	\$127,959	-\$12,248	-9.6%	\$123,276	31. Total Expenses	\$620,675	\$652,589	\$31,914	4.9%	\$528,652	17.4%
\$301,472	\$323,080	\$21,608	6.7%	\$255,840	32. Income (Loss) from Operations	\$1,826,664	\$1,647,692	-\$178,972	-10.9%	\$1,519,209	20.2%
\$42,213	\$54,891	\$12,678	23.1%	\$45,623	33. Non-Operating Revenue	\$260,266	\$279,935	\$19,669	7.0%	\$278,500	-6.5%
\$40,882	\$48,967	\$8,085	16.5%	\$89,314	34. Interest Income	\$230,874	\$249,739	\$18,865	7.6%	\$315,128	-26.7%
\$586,841	\$646,750	\$59,909	9.3%	\$622,985	35. Other Non-Operating Income	\$2,899,455	\$3,298,427	\$398,972	12.1%	\$3,056,252	-5.1%
\$52,453	\$51,078	-\$1,375	-2.7%	\$53,777	36. Total Non-Operating Revenue	\$262,263	\$260,498	-\$1,765	-0.7%	\$268,884	-2.5%
\$125,222	\$108,748	-\$16,474	-15.1%	\$95,258	37. Net Income (Loss)	\$635,425	\$554,568	-\$80,857	-14.6%	\$423,562	50.0%
\$9,128,787	\$8,492,676	-\$636,110	-7.5%	\$8,703,594	38. Income from Operations Margin	\$46,297,198	\$43,312,544	-\$2,984,656	-6.9%	\$42,120,449	-9.9%
\$147,139	\$42,136	\$105,003	249.2%	-\$263,196	39. Net Income	\$2,989,973	\$215,090	\$2,774,883	1290.1%	\$874,465	241.9%
\$101,649	\$105,000	-\$3,351	-3.2%	\$29,325	40. Net Income (Loss)	\$507,799	\$535,500	-\$27,701	-5.2%	\$144,756	250.8%
\$134,586	\$156,929	-\$22,344	-14.2%	\$215,555		\$725,156	\$800,341	-\$75,185	-9.4%	\$812,576	-10.8%
\$236,235	\$261,929	-\$25,695	-9.8%	\$244,880		\$1,232,955	\$1,335,841	-\$102,886	-7.7%	\$957,333	28.8%
\$383,373	\$304,065	\$79,308	-26.1%	-\$18,312		\$4,222,927	\$1,550,931	\$2,671,996	-172.3%	\$1,831,799	-130.5%
1.59%	0.49%			-3.12%		6.07%	0.49%			2.03%	
4.13%	3.56%			-0.22%		8.57%	3.56%			4.26%	

# Bartlett Regional Hospital

3260 Hospital Drive, Juneau, Alaska 99801

907.796.8900

[www.bartletthospital.org](http://www.bartletthospital.org)

DATE: November 7, 2019

TO: BRH Finance Committee

FROM: Kevin Benson, Chief Financial Officer

RE: Impact of Tourism on BRH

Last month the Finance Committee posed the question of ‘How much is BRH impacted by tourism?’ We made an attempt to extract patient data from Meditech to identify patient activity related to tourism. We were able to identify both international and out-of-state patients. While this criteria may not be perfect it should be reasonably close. The attached spreadsheet shows the results.

The observations we were able to make are as follows:

- BRH treated 1,665 patients from out-of-state and international locations.
- These patients generated \$10,344,000 of revenue or 6% of BRH’s Total Revenue.
- Reimbursement for international paid claims is at 90% of charges. If it is assumed the balance of the international claims produced no additional payment the discount percent would be 25%. BRH’s total discount percent is 45%. The reimbursement on these claims is very favorable.
- The greatest volume impact was for the Emergency Department which treated 997 patients in FY2019.
- 119 inpatients were treated generating \$4.9 million of revenue.
- Tourism revenue increase 11% from FY2018 to FY2019.
- 83% of revenue generated from tourism occurred during the cruise ship season.
- BRH saw patients from all 50 states.